

Maria De Los Angeles Romero

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D.O.B. 8/17/1983

PROFILE

A professional with a unique combination of creative skills and team leader experience that successfully has achieved Interior and Garden designs, conducting to actively collaborating with several companies and projects in Colombia, Argentina and the US. Detail oriented multitasker who works effectively independently and as part of a team; Passionate for innovation and Sustainable Architecture has developed a series of personal projects with significant impact.

PORTFOLIO

afrodialab.wix.com/interiordesign

WORK EXPERIENCE

Independent Interior Design

Orlando, FL

September 2019 – Ongoing

- Actively working on commissioned Interior design projects and Furniture manufacturer as an Independent.
- Projects: Airbnb Cabin Remodeling plan, project management and Interior Design. Personal investment, Tennessee. Restaurant Interior Design. Project consulting, and planning. Thornton Park, Orlando. Tables and Lamps with recycled materials Art Show, Redefine Gallery. Downtown, Orlando.

Dune Ceramics

Sales Representative for Florida and Georgia

Orlando, FL

May 2017 – September 2019

- Full account management for both territories, 90+ accounts in between retailers, A&D and Builders.
- Oversaw sales and created business strategies based on our client's strengths to help grow the different areas where we have best projections with our extensive product portfolio.
- 600k+ Sales goal with a 30% increment achieved on first year. On my second year with the company, the second trimester I had a monthly average of \$45k over the year before.
- Provided full service on Product knowledge and for Sales personnel and A&D Representatives and Designers.
- Monitored Orders and Sales to ensure success on final deliverables.
- Combined technical and Interpersonal skills to better understand and meet goals and needs of our Clients.
- Utilized technical skills to develop marketing material to promote product in the field.
- Creatively Designed Showroom's areas for our customers to create a perfect area for inhouse Sales and Designer's Hubs as well.
- Provided Design support based on specific needs for Client's projects utilizing our products.

Independent Interior Design and Consultation

Free Lance

Orlando, FL

May 2013 – May 2017

- Effectively re designed old spaces into creative, multipurpose rooms for families and work areas.
- Full Interior Design for Vacation Homes.
- Advised remodeling teams, successfully maximizing the use of interior spaces creating comfortable and affordable finished projects.
- Accomplished painted accents, enriching interior design for homes.
- Creatively designed and adapted walls accentuations for a themed restaurant project in downtown Orlando.
- Projects: Honey Restaurant, three-dimensional design for Erotic theme.
Aleamar Salon and spa Interior Design.
Vacation Home Interior Design, Tapestry Preserve, Kissimmee.
Vacation Home Interior design, Sonoma Mendocino, Kissimmee.
Vacation Home Interior design, Second Home, Sonoma Mendocino, Kissimmee.
Discover Heli Tours Interior and Landscape Design. International drive, Orlando.
Muralism and interior decorating, over 10 projects around the Orlando area.
Plaza Park Garden, Interior wall decoration. Winter Park.

Afrodia

Founder, Creative Director

Bogota, Colombia

June 2012-May 2013

<http://afrodialab.wix.com/afrodia>

- Developed, designed and launched a brand of useful objects, conceived out of the sustainable idea of reusing industrial structures and materials converting them into stylish and unique interior pieces for a modern society. The brand continues selling products at PLASMATIK Store, a design gallery in Villa de Leyva, Colombia.

Planeta Producciones

Director of department

Bogota, Colombia

June 2011- June 2012

- Directed the 3D design team.
- Supervised and Designed brand's BTL displays creation.
- Strategically met with clients to ensure the achievement of the requirements for every space and event.
- Kept the agenda for project traffic up to date and coordinated an efficient flow of work with the team to obtain optimum results.

Liberarte Art Space and Gallery

Co-owner (part time)

Buenos Aires, Argentina

July 2010- February 2011

<http://mariadelosangelesromerog.blogspot.com/2012/02/liberartetaller-galeria-muebles-con.html>

- Founded and designed a multipurpose space for creative classes and exhibitions, giving the surrounding area and community a great space to interact, effectively bringing people together resulting on many collaborative projects with successful results.

Paola Cohen Fashion and Art

Personal Assistant, Designer, Sales Representative

Buenos Aires, Argentina

August 2010- February 2011

- Created, developed, and launched design campaign for summer 2011 Collection.
- Oversaw local and international Public Relations for magazine and web campaigns.
- Edited Photography for printed book and web campaign.
- Carried out Product Management duties that included quality control and fashion trend research.
- Managed and designed weekly storefront window and interior design changes.
- Successfully carried out marketing techniques as a Sales Clerk.

Oruga Touching Dreams

Director of Interior Design Department

Bogota, Colombia.

January 2007- June 2009

- As Project Leader designed and presented effective proposals to clients.
- Scheduled and delegated work in order to complete projects and reach objectives with staff, approving finalized projects before delivering to clients.
- Designed and developed 3-D commercial background settings with After Effects Team.
- Collaborated among animators, architects and graphic designers in order to perfectly complement the storyboard with 3D scenarios and carry out objectives until achieving goals.

Squadra

Designer, Sales Representative, Store Manager

Bogota, Colombia

May 2006- December 2007

- Directed projects according to client's needs, remodeling and specially designing furniture for fully executed projects.
- Designed large-scale home projects, including interior finishing and construction aspects nearing completion.
- Provided execution support at all stages of design according to client's needs, managing projects until successful completion.
- Designed specialized furniture with innovative bearings.
- Effectively presented Budget Proposals to clients.

EDUCATION:

- Garden Design / Zen Garden Design and maintenance, April – May 2020. New Skills Academy, Online Certification.
- Sustainable Design Specialization, August 2009- March 2010, Buenos Aires- Argentina, Palermo University.
- Interior Design and Engineering, 2001-2006, Bogota- Colombia, Taller Cinco Design Center.

SELECTED EXHIBITIONS

2019: Tables and Lamps with recycled materials Art Show, Redifine Gallery. Downtown, Orlando.

2016: SIXTEEN Art exhibit Afrodia (ponds)

June 16 City Arts Factory, Orlando FL.

2015: ELEVEN Art Exhibit. Afródia (Future cities series)

June 18, City Arts Factory. Orlando, FL.

2013: AXXIS MAGAZINE. Afródia (Special Eco-Design)

Natural materials, recyclable, recycled or biodegradable are the starting point for designers who want to create innovative furniture and decorative items.

2012: AXXIS MAGAZINE Afródia (Sustainable design)

Tendencies, Reuse and Recycle, Design, Reborn by design.

2009: (The First Gathering of the Architecture Cooperative careers), National Council of Architecture and Ancillary Professions, Bogota, Colombia.

Chamber of Commerce, Spaces for Creativity.

2009: (Conceptual Architectonical Photography Expo), San Telmo's assembly, Buenos Aires, Argentina.